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# CITY OF KELOWNA

## MEMORANDUM

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**Date:** April 11, 2002  
**File No.:** 2320-20

**To:** Ron Born, City Manager

**From:** Joe Creron, Parks Manager

**Subject:** Parks Landscape Maintenance Contract T02-17

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### **RECOMMENDATION:**

THAT City Council award all eleven areas of the subject contract to the low bidder Royal Star for three (3) years, for a total lump sum bid price of One Million, One Hundred and Fourteen Thousand, Seven Hundred and Ninety-eight Dollars (\$1,114,798.00) plus G.S.T.

### **BACKGROUND:**

The current contracts for Parks Landscape Maintenance expires April 30, 2002. Our Purchasing Department issued tenders and four companies submitted bids as summarized by the chart below.

Bid Review Parks Landscape Maintenance File:T02-17

| AREA                          | Three Year<br>Total<br>Royal Star | Three Year<br>Total<br>HortPro | 3 Yr. Total<br>A - One<br>Landscaping | 3 Yr. Total<br>Rad's<br>Landscaping |
|-------------------------------|-----------------------------------|--------------------------------|---------------------------------------|-------------------------------------|
| North Glenmore                | \$134,575.00                      | \$229,974.58                   |                                       |                                     |
| South Glenmore                | \$90,750.00                       |                                |                                       | \$454,171.53                        |
| Dilworth                      | \$49,183.00                       | \$57,066.00                    | \$80,730.00                           |                                     |
| Downtown/North End            | \$146,315.00                      |                                |                                       |                                     |
| South Central/Highway 97 West | \$42,350.00                       |                                |                                       | \$125,478.81                        |
| Highway 97 East               | \$104,240.00                      | \$198,414.00                   |                                       |                                     |
| Rutland North                 | \$148,670.00                      |                                |                                       |                                     |
| Rutland South                 | \$60,795.00                       | \$85,126.00                    | \$100,680.00                          |                                     |
| KLO/South Pandosy             | \$130,155.00                      |                                |                                       |                                     |
| S.E. Kelowna                  | \$48,565.00                       | \$75,429.00                    | \$85,320.00                           |                                     |
| Mission / Crawford            | \$159,200.00                      | \$276,072.00                   |                                       |                                     |
| <b>TOTAL</b>                  | <b>\$1,114,798.00</b>             | <b>\$922,081.58</b>            | <b>\$266,730.00</b>                   | <b>\$579,650.34</b>                 |

|                          |                       |
|--------------------------|-----------------------|
|                          |                       |
| Year 1 Total             | \$353,660.00          |
| Year 2 Total             | \$371,538.00          |
| Year 3 Total             | \$389,600.00          |
| <b>TOTAL ALL 3 YEARS</b> | <b>\$1,114,798.00</b> |

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The Parks Division is recommending Royal Star, as Royal Star is the lowest bidder in all areas, Royal Star has been a parks landscape maintenance contractor for a number of years and their work has been acceptable.

The Parks Division has sufficient budget for the landscape maintenance contract and the new contract will commence at 00:01 Hours, May 1, 2002 and terminate at 23:59 Hours, April 30, 2005.

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Joe Creron  
Parks Manager

Director of Parks and Leisure Services  
Purchasing Manager  
City Clerk  
Deputy Director of Finance